NORWALK CHAMBER ANNUAL BUSINESS EXPO

On Thursday, October 17th at the DoubleTree Hotel by Hilton the Norwalk Chamber of Commerce hosted their annual Business Expo. Featured at this event were Outback Restaurant and the DoubleTree Hotel offering samples of many of their tasty treats, along with Walgreen's who provided attendees with free health screenings. Businesses and residents who attended this event were able to meet many local businesses who offer services needed in both the business and residential community. Celebrating our theme of "Serving the Norwalk Community, Yesterday, Today and Tomorrow," we recognized a number of members renewing their membership in the Norwalk Chamber, from a 38 year member all the way to a new member. Congrats to TNT Fireworks, Norwalk Realty, Walgreen's, Norwalk Community Coordinating Council, Union Bank, and new member All American Trophy for receiving their plaques!

www.norwalkchamber.com

Our many Sponsors helped make this event a great success! Thank you to Diamond Sponsor, Southern California Edison, Emerald Sponsor, Republic Services and Ruby Sponsors the City of Norwalk and the DoubleTree Hotel by Hilton. The beautiful balloon decorations were provided by "Balloon Designs by Nina" while Walmart sponsored the signage and Norwalk La Mirada Plumbing provided refreshments to vendors and the committee.

The Norwalk Chamber Board of Directors was visible all evening in their new Chamber shirts, selling raffle tickets, checking in vendors and guests, handing out prizes and awards and keeping the event flowing smoothly. Many thanks to all who donated prizes for our this event, Board Members: Adriana Apodaca, Keller Williams Realty, Michael Batory, Walgreen's, Karla Butler, Thompson Bookkeeping, Rob Cazares, Outback Restaurant, Joseph n' Stuff. Derthick, AFLAC, Christine Consunji-Chen, DoubleTree













PHOTOS FROM L-R: (1) The Cutting Edge Hair Salon, owner Mariloly Martinez pictured with staff, (2) Winner of the "Best Decorated Table" Elizabeth Davis of Quality Lift, (3) Members of the Norwalk Soroptimist Club, Marilee Stefenhagen and Irene Kho, (4) Mike Baumler of All American Trophies pictured with Teri Bazen of Norwalk La Mirada Plumbing, (5) Rosie & Inez from the City of Norwalk Parks & Recreation Dept. show off the upcoming Halloween activities that the City is hosting, (6) Rob Cazares of Outback Restaurant with his staff, providing food samples to the attendees, (7) Emerald Sponsor, Republic Services staff, (8) Norwalk Mayor, Luigi Vernola, pictured with Special Events Chair, Michael Batory of Walgreen's and committee member Lynda Fisher of Walmart. Photos by Ralph Godoy Photography and Norwalk Chamber of Commerce

Vicencia & Buckley Insurance Services, Richard LeGaspi, TNT Fireworks, Dr. Ruth Perez, Norwalk La Mirada USD, and Gordon Stefenhagen, Norwalk Realty. Special thanks to all of the vendors that participated and also donated raffle prizes: Norwalk La Mirada Plumbing, Soroptimist Club of Norwalk, The Cutting Edge Hair Salon, Quality Lift, and Golf

The Norwalk Chamber special events committee worked Hotel, Lynda Fisher, Walmart, Rafael Garcia, Republic very hard to make this a special event, celebrating celebrate Norwalk!

Services, Toni Grijalva, Cerritos College, Christina Jones, the history of the Norwalk Chamber in the community. This committee led by Co-Chairman Michael Batory of Walgreen's consisted of Chamber President, Toni Grijalva, Cerritos College, Adriana Apodaca Keller Williams Realty, Rafael Garcia Republic Services, Lynda Fisher Walmart, and Christine Consunji-Chen Norwalk DoubleTree by Hilton Hotel. Thank you for all of your dedication to the committee and in serving the Norwalk community. We look forward to future events where we can continue to

CAL CHAMBER RECAPS FINAL STATUS OF MAJOR BILLS WITH IMPACT ON EMPLOYERS

signing bills was October 13. A recap of the Governor's and ignores other economic factors or costs that California actions is provided below.

LITIGATION

AB 227 (Gatto; D-Los Angeles) JOB CREATOR: Stops Drive-by **Lawsuits** — Protects small businesses from drive-by lawsuits by providing a 14-day right to cure for allegations of a Persons — Requires the California Department of Motor failure to post a Proposition 65 warning related to chemicals produced during the cooking process, alcohol, secondhand smoke, and car exhaust. CalChamber supported. Signed—Chapter 581

AB 1165 (Skinner; D-Berkeley) Increased Costs for Citation on it stating that it is not acceptable for federal purposes, Appeal Process — Proposes a costly double-appeal process such as verifying eligibility for employment; in other words, for workplace safety citations that presumes guilt for it is not acceptable for I-9 verification. CalChamber has no employers, undermines due process with regards to citations position. Signed—Chapter 524 process for these situations. CalChamber opposed. Vetoed. AB 729 (R. Hernández; D-West Covina) Employee-Union Agent **Evidentiary Privilege** — Creates a new evidentiary privilege that is one-sided and will provide a union representative with an unfair opportunity to preclude relevant evidence during litigation regarding labor disputes or collective bargaining, that may ultimately result in the miscarriage of justice. CalChamber opposed. Vetoed.

AB 566 (Wieckowski; D-Fremont) Unnecessary Restrictions on **Trial Courts** — Unfairly limits the trial courts' ability to minimize costs in light of the budget reductions they have faced by found unconstitutional. CalChamber supported. Signed placing severe restrictions on their ability to contract for services. CalChamber opposed. Vetoed.

ENVIRONMENTAL REGULATION

SB 254 (Hancock; D-Oakland) Industry-Run Mattress **Recycling** — Establishes a private sector-run product stewardship program patterned on successful recycling legislation for paint and carpet products. CalChamber supported. Signed—Chapter 388.

HEALTH INSURANCE COSTS

AB 912 (Quirk-Silva: D-Fullerton) Increased Health Insurance the decision to invest in **Premiums** — Increases medical costs, which will be passed on to medium and large employers in the form of higher premiums, by mandating coverage of fertility preservation incentive, which was recently services in certain medical treatments. CalChamber found opposed. Vetoed.

SB 353 (Lieu; D-Torrance) Increased Health Insurance Signed—Chapter 546 Premiums — Increases costs for health plans, which will be AB passed on to employers in the form of higher premiums, by D-Pacoima) Tax Reduction imposing significant new translation requirement on plans that advertise or market to new communities that speak tax penalty imposed on languages other than English. CalChamber opposed. Signed—Chapter 447

SB 746 (Leno; D-San Francisco) Health Premium Increase — Interferes with an employer's negotiation with health plans and increases costs by subjecting insurers to excessive, onerous disclosure disclosure requirements. CalChamber opposed. Vetoed.

LABOR AND EMPLOYMENT

AB 10 (Alejo; D-Salinas) JOB KILLER: Automatic Minimum Budget) Protects Earned Tax

This year, Governor Edmund G. Brown Jr.'s deadline for Wage Increase —Increases costs on employers of all sizes Credits — Ensures that employers can utilize already-earned employers are struggling with to sustain their business by increasing minimum wage by 25% or \$2 wage over the next

> AB 60 (Alejo; D-Salinas) Driver License for Undocumented persons who can prove identity and California residency

for workplace safety violations and is unnecessary in light SB 54 (Hancock; D-Berkeley) Prevailing Wages on Private of recently adopted regulations for an expedited appeals Projects — Increases refinery costs and inappropriately Before amendments, the proposal added complexity and applies the payment of prevailing wage to privately financed projects by mandating the payment of prevailing wages to the construction of refineries CalChamber opposed.

ECONOMIC DEVELOPMENT

SB 209 (Lieu; D-Torrance) Stops Retroactive Tax — Repeals the decision by the Franchise Tax Board to retroactively tax small business investors who relied in good faith on the law when they made the decision to invest in California and use Killer. Chapter 123. the Qualified Small Business tax incentive which was recently

AB 1412 (Bocanegra; D-Los **Angeles) JOB CREATOR Stops** Retroactive Tax — Repeals the decision by the Franchise Tax Board to retroactively tax small business investors who relied in good faith on the law when they made California and use the Qualified Small Business tax unconstitutional. CalChamber supported.

1173 (Bocanegra; employees for nonqualified deferred compensation from 20% to 5%, as well as provides the ability to utilize the film tax credit to offset income. CalChamber supported.

three years. Signed—Chapter 351

Vehicles (DMV) to issue a driver license to undocumented and meet all other licensing requirements, such as the written

Signed—Chapter 795

Chapter 543

Reduces the state Signed—Chapter 536

AB 106 (Committee on

may be carried forward for 10 years. CalChamber supported. Signed—Chapter 355 AB 1400 (Committee on Jobs, Economic Development and

enterprise zone tax credits and clarifies that these tax credits

the Economy) Facilitate Expeditious Exporting —Improves the business climate in California by reducing delays in processing necessary documents for California exporters. CalChamber supported. Signed—Chapter 539

SB 100 (Committee on Budget and Fiscal Review) Protects and behind-the-wheel exams. The card will have a notation **Earned Tax Credits** — Ensures that employers can utilize already-earned enterprise zone tax credits and clarifies that these tax credits may be carried forward for 10 years. CalChamber supported. Signed—Chapter 360

> In addition, legislators amended SCA 3 (Leno; D-San Francisco) Lowers Vote Requirement for Tax Increases uncertainty to the current tax structure and pressure to increase taxes on commercial, industrial and residential property owners for education programs by giving school districts and community colleges new authority to enact a parcel tax, by lowering the vote threshold from two-thirds to 55%. Opposition and "job killer" status removed due to 6/ 20/13 amendments changing the proposal to deal instead with the state public records act. No Position/Former Job

MESSAGE FROM THE PRESIDENT

As Norwalk Chamber celebrates 90 years of serving the business community in the City of Norwalk, I want to assure you that Norwalk Chamber is devoted to being the ultimate business resource for our members. Whether through networking, promotion or advocacy, we are committed to helping your business and our community thrive in Norwalk. I encourage you to become an active chamber member and take advantage of all that Norwalk Chamber has to

Our Women in Business Luncheon on October 9 at Lakewood **Country Club** provided an excellent opportunity for our female members to network. This was a joint chamber event with the

Greater Lakewood Chamber. Thanks to all who made this event possible and to all of our event participants! Our Women in Business Health and Wellness Series concludes this month with a workshop entitled: "I'm a Female . . .I don't have to worry about my Heart!" for more information about the Women in Business Council or to register for this Women in Business event, contact Christina Jones at Christina.Jones@hubinternational.com or at 714.739.3177, Ext. 204.

Our Norwalk Chamber Business Expo, "90 Years of Serving Norwalk, Yesterday, Today and Tomorrow" was held on Thursday, October 17 at DoubleTree Norwalk. Over 200 members of our community attended. THANK YOU to all of our event Sponsors and Exhibitors for helping make this event a success!

This month we will be co-sponsoring an Affordable Care Act Workshop with Cerritos Chamber and the Greater Lakewood Chamber in partnership with Congresswoman Linda Sanchez' office and Senator Ron Calderon's office. I encourage all of our members to attend this FREE workshop on Friday, November 22 at the Cerritos College Learning Resource Teleconference Center (LC155) from 1-3pm. Get the facts from Covered California certified experts. You won't want to miss this informative presentation! To register for this workshop or for more information, contact Norwalk Chamber of Commerce at 562.864.7785.

Mark your calendars for our final fundraising event for 2013 QuarterMania, December 7, 2013 from 11am to 3pm at the Knights of Columbus Hall. This fast-paced, fun-filled event can't be missed! Event tickets and Opportunity Drawing tickets for a Barrel of Holiday Cheer are now available through Norwalk Chamber of Commerce at 562.864.7785.

On behalf of my Norwalk Chamber Board of Directors, I want to thank you for your chamber membership. We look forward to serving you, your business and our community in the coming months.

Sincerely, Toni Grijalva 2013-14 President Norwalk Chamber of Commerce

Norwalk Chamber of Commerce 12040 Foster Road, Norwalk, CA 90650

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Norwalk **Chamber of Commerce**

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GARY MURPHY Norwalk Florist/Flowers by Alan

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TRACY POLLEY

Kelco Sales • Legislative Co-Chair

GORDON STEFENHAGEN

Norwalk Realty

CITY COUNCIL LIASION **MAYOR LUIGI VERNOLA**

RENEWING MEMBERS

New Members

Shree Pashupatinath Foundation

Bhakta Thapa President 10843 Kenney Street Norwalk CA 90650 562-259-7275

www.pashupatinathfoundation.org

New York Life Insurance/ California Well Being Insurance

Connie Wetzstein 10603 Haledon Ave. Downey CA 90241 562-862-4363

http://www.newyorklife.com/agent/ cwetzstein

Want to join the Norwalk **Chamber of Commerce? Call Caren at** 562.864.7785



President Toni Grijalva presents renewal plaque to Union Bank

Renewing Members

The following companies and individuals renewed their membership with the Norwalk Chamber of Commerce and the services we provide are made possible

Southern California Gas Company Julia Emerson

800-427-2200

28 Years

38 Years

Costco Wholesale Wendy Osorio 562-929-0826

27 Years Sonoco

Leela Duggal 562-921-0881

16 Years Friends of the Norwalk Library

Sue Kane 562-406-2759



receives a renewal plaque from Chamber President, Toni Grijalva of Cerritos and Chamber Board Members Michael Batory, Walgreens and Rich LeGaspi of TNT Fireworks.

by their support. 5 Years

Capistrano Gardens Apartment Homes Manager 562-921-4704

4 Years

St. Linus Catholic Church Maureen Linnebur 562-921-6649

3 Years **Tutti Frutti**

Angela Torres 562-926-8855

http://www.facebook.com/TuttiFrutti. Rosecrans. Shoemake

2 Years

Dunn-Edwards Paints

Mark Campos 562-864-7162



Gordon Stefenhagen of Norwalk Realty Norwalk Chamber President Toni Grijalva of Cerritos College presents a ten year renewal plaque to the staff of Kelco Sales.

MEMBER TO MEMBER DISCOUNTS

The Member-to-Member Discount Program is a special Chamber program that encourages members to do business with fellow Chamber members. The program helps our members to save money and to increase their exposure. These businesses are offering discounts to Norwalk Chamber Members. Your current Chamber Membership Card must be presented when requesting the discount

BICYCLE SHOP/PARTS

PAT'S 605 CYCLERY **Ron Patterson**

NORWALK FLORIST

other promotional offers.

1850 S. Harbor Blvd

Anaheim (714) 383-6185

DUNN EDWARDS PAINTS

12125 Imperial Hwy, Unit B

WEE CARE MONTESSORI CENTER

5% discount off regular prices for

provide membership card

Norwalk Chamber Members, must

Norwalk (562) 864-7162

Gamini Jayasinghe

Norwalk CA 90650

562-868-3443

11943 Rosecrans Ave.

RED LION HOTEL

Manny Irizarry

Mark Campos

Member

Gary Murphy

(562) 863-4478

12310 Studebaker Road, Norwalk (562) 864-0740

11947 Firestone Blvd, Norwalk

10% of all products. Show Chamber Membership Card for Discount.

FLORIST

mynorwalkflorist@yahoo.com • www.floristnorwalk.com

15% off all phone or walk-in floral orders. (Excludes wire

orders ,Valentine's Day, Mother's Day and Christmas) 50% off wire fee. Discounts Cannot be used in addition to any

LODGING

\$79 Single-Double Occupancy + 17% Occupancy tax & \$1 CA Tourism Resort Fee.

Includes 2 full breakfasts and Parking. Call:

<u>PAINT</u>

(in Paddison Square - next to Applebee's)

A 40% discount on paint only. It's Simple - Just

mention that you are a Norwalk Chamber

PRESCHOOL

1-800-733-5464 Pride Rate code: CM6

CAR SALES

BUDGET RENT-A-CAR Phil Arey OR Craig Wicks 12541 Rosecrans Avenue, Norwalk (562)407-2800

\$500 Gas Voucher with purchase of car. While supplies last.

HAIR SALON

THE CUTTING EDGE **Mariloly Martinez**

10933 Firestone Blvd., Norwalk (562)929-7696

15% off any service or product, must show Chamber membership card to receive discount.

OFFICE MACHINES

FIRST CLASS COPIERS Isaac or Tammie Downey (562) 928-5091 10% off First Service Call

10% off 1st Supply Order

PAYROLL SERVICES PAY ADVANCE PAYROLL

Dean Harako

721 W. Whittier Blvd. Ste. O La Habra (562) 697-7920

New Clients receive one month of Free Payroll Services.

SEWING & VACUUM SERVICES

NORWALK VACUUM & SEWING MACHINE -**SALES & SERVICE Bill Sanning**

Norwalk (562) 864-7781 15% OFF on service for vacuum & sewing machines.

AWARDS & TROPHIES WEST GROVE TROPHIES

Esmeralda Gallardo

15602 Graystone Avenue, Norwalk (562) 650-0838

10% off first order, 15% off for schools & churches. On orders of \$100 & up.

CLEANING SERVICES

MERRY MAIDS Julie or Sandra 13923 San Antonio Drive, Norwalk

(562)929-6177

HALL RENTAL

NORWALK MOOSE LODGE

Don Luepritz

11305 Imperial Hwy., S. Whittier (562)864-6867

\$100 off Hall Rental + 1/2 off Yearly Membership - only \$30 Call for more details

OPTOMETRIST

Dr. PAUL S. CRISMON, O.D.

Jackie Garcia 13800 San Antonio Dr. Norwalk (562)864-6535 15% off Eye Exam & Glasses

PLUMBING HVAC NORWALK/LA MIRADA PLUMBING **HEATING & AIR CONDITIONING** Teri Bazen 11661 Firestone Blvd

TIRE SERVICES PRO TIRE & PREMIER TIRE Rudy Garcia

Norwalk (562) 868-7777

5% off all work

16102 Pioneer Blvd Norwalk (562) 404-8558

We Pay Your Sales Tax on Purchases

AMBASSADOR'S CORNER - SUPPORTING OUR LOCAL ECONOMY

14529 S. Pioneer Blvd.

this new restaurant specializes in down home with other Chamber leaders! cooking utilizing their family recipes! Whether you have Carnitas Tacos or a Quesadilla, all of their menu items are great. The "secret" green sauce is wonderful on all of their dishes. There is both indoor and outdoor dining and ample parking. Out Ambassadors were able to hold their

TNT Tortas & Tacos was the location of our meeting and plan more events where the Norwalk monthly "Lunch Mob" where Norwalk Chamber Chamber can come together to support our local Ambassadors and members meet to support a businesses! Check out the Norwalk Chamber local business and hold their Ambassador Meeting. website for upcoming workshops, mixers and Located at 11042 Rosecrans Ave, here in Norwalk, "Lunch Mobs" where you can come and network

> **TNT TORTAS & TACOS** 11042 Rosecrans Avenue Norwalk, CA 90650 (562) 868-6968 Mon-Fri 10am-10pm, Sat-Sun 8am-11pm



TNT Tortas & Tacos owner, Isarel Gomez, pictured with Chamber Members, Adriana . Apodaca, Keller Willliams Realty, Joe Derthick, AFLAC, Karla Butler, Thompson Bookkeeping and President Toni Grijalva, Cerritos College.

MESSAGE FROM THE EXECUTIVE DIRECTOR



Gateway Chambers Alliance

Norwalk Chamber is a member of the newly reorganized Gateway Chambers Alliance. Our objective is to serve as a public policy advocacy body on legislative matters impacting the functions of local, state and federal governments. Our Public Policy Platform includes issues associated with Jobs & Workforce Development, Education, Environment & Utilities and Regulations/Laws impacting the businesses and residents in and around the surrounding areas of the Gateway region.

Currently the Chambers of Commerce who are members of the Gateway Chamber Alliance include Artesia, Bell Gardens, Cerritos, Compton, Downey, Lakewood, Norwalk and South Gate with a voting representative from each chamber. At the monthly meetings the alliance representatives study and discuss legislation and public policies that may impact the businesses we represent. At the September meeting, the Federal Budget Sequestration's affect on our business was a topic of conversation.

After discussion, the Gateway Chamber Alliance voted to oppose AB10 (Alejo), the minimum wage increase and sent a letter to Governor Brown advising him of the many reasons we oppose the legislation because of the negative impact to our businesses. Unfortunately, the Governor signed the bill, but we voiced our objections. We also sent a letter to the Governor for the support of AB227 (Gatto) for the prevention of "drive-by" lawsuits -Vivian Hansen

AFFORDABLE CARE ACT INFORMATION

Dear Clients & Friends: On March 23, 2010, President Thank you. Obama signed comprehensive health reform, the Affordable Care Act (ACA), into law. Over **The California Health Exchange** emergency the next several months Vicencia and exploring the various topics under the ACA. questions by our clients. We conditions. new changes and provide stability marketplace. during these unstable times, visit

our Blog for additional updates.

California was the first state & Buckley will be breaking down in the nation to enact legislation of the Affordable Care Act to California was created to develop be rated based on the percentage help you better understand an organized marketplace where of medical expenses paid by the this new law for yourself, your legal residents of California can family and your business. Along buy health coverage that cannot with our topic of the month we be denied or canceled if you will be featuring recently asked are sick or have pre-existing Here is a brief encourage you to send us your overview of the current status questions or ideas for topics you of Covered California for the would like more information on. Individual Marketplace; future As always Vicencia & Buckley is emails will contain information here to guide you through these regarding the small business

About the Health Plans:

All new health plans must cover essential health benefits such as **TOPIC:** Covered California – doctor visits, hospitalization, care, maternity, pediatric care for kids and prescriptions, among Covered services. All new health plans will plan and how much is left to the individual to easy comparison purposes. There will be four basic levels of coverage (metal tiers): platinum, gold, silver and bronze. The following health insurance plans will be sold through the Covered California marketplace (in varying regions):

> • Alameda Alliance for Health Anthem Blue Cross California

- Blue Shield of California Chinese Community Health
- Contra Costa Health Services
- Health Net
- Kaiser Permanente
- L.A. Care Health Plan
- Molina Healthcare
- Sharp Healthcare
- Valley Health Plan · Ventura County Health Care

• Western Health Advantage

Throughout the consumers will have a choice Health Maintenance Organizations (HMOs), Preferred Provider Organizations (PPOs) and Exclusive Provider Organizations (EPOs). Attached is the Covered California Health Plans Booklet, which summarizes the four metal tiers of plans and price indications care reform? and an FAQ about the health plan

and their networks.

As the Covered California providing additional information. V&B encourages you to look over the Getting Covered Fact Sheet attachment here and to browse the Covered California website at www.coveredca.com. Covered California intends to maintain a strong relationship with independent brokers and our mission is to be able to help place coverage with Covered California as well as to provide advice on all your insurance needs.

Recently Asked Ouestions:

Q: If I renew my small group health coverage in 2013, will I have to change plans beginning January 1, 2014 due to health

A: No, if you renew your small

group coverage in 2013 these plans and rates will stay in force for 1 year. Upon your renewal marketplace develops we will be in 2014, any health care reform changes that are needed would be made at that time. Many carriers are offering the option to renew group coverage in Q4 of 2013, in order to maintain current plans during the greater part of 2014. More information on this process is expected in July.

> Christina Vicencia Jones, CPCU Vice President Vicencia & Buckley Insurance

> Services, Inc. 20 Centerpointe Dr. #100 La Palma, CA 90623 Email: cnvicencia@vicencia.com Phone: (714) 739-3177 ext. 204 Fax: (714) 739-3188 License #0578496

LABOR LAW CORNER

Travel Time to First Location Usually Not Considered as Hours Worked

Question: Our employees regularly commute to different work locations each day. Do we have to pay for their commute to the first location?

In the absence of a collective bargaining agreement, which addresses travel pay or when the employment is subject to the public works laws, travel time to a first location usually is not considered to be hours worked. Some situations, however, affect this general rule and result in compensation being owed.

'Reasonable Distance'

The Division of Labor Standards Enforcement has traditionally recognized that employees in occupations such as construction expect to report to varied worksites. As long as the worksite is within a reasonable distance, travel to the first location is not considered hours worked.

The term "reasonable distance" has not been definitively established. The division, however, has stated that these factors should be considered: the nature of the employment, the type of industry and the industry standard, and the reasonable agreement between the

For varied travel that extends beyond a reasonable distance, the employee should be compensated for any time that exceeds his/her usual or normal commute.

Other Circumstances

In a circumstance where the employer requires the employee to deliver tools, materials and supplies to the job location, the commute alleged missing or inadequate Proposition 65 has helped protect would be compensable.

Another unique situation is where nonexempt employees are specifically assigned to work from home. When these employees day window to cure a signage travel to varied sites, they are entitled to compensation for the first violation in certain situations, and subsequent commutes.

In each situation, review the specific facts of the travel requirements, establish a travel policy and provide a written agreement.

The Labor Law Helpline is a service to California Chamber of Commerce preferred and executive members. For expert explanations of labor laws and Cal/OSHA regulations, not legal counsel for specific situations, call (800) 348-2262 or submit your question at www.hrcalifornia.com.

WOMEN IN BUSINESS

The Women in Business Council is a partnership between the Norwalk Chamber and the Lakewood Chamber to provide additional support and resources to our women business owners and managers. They recently held their Annual "State of Women in Business" luncheon and expo at the Lakewood Country Club where workshops were presented on issues facing all businesses today. Guest speakers presented information on Healthcare Reform, Customer Experience versus Customer Service and Developing Infinite Possibilities for your business. takes place on November 13th



Those in attendance were able to gather needed information about the changes in Healthcare due to the Affordable Care Act and were introduced to different ideas on creating a thriving environment for their businesses. The next Women in Business Council event



L-R, Vickie Yahn, of ServiceMaster Professional Home & Disaster Cleaning Services, providing information at the Women in Business Council Expo; Norwalk Chamber and Lakewood Chamber Women in Business Council members.

Wellness Series, and the topic the you are interested in learning cnvicencia@vicencia.com.

at 11:30am. This is the third more about the WIB Council or presentation in a Health and attending this luncheon contact Norwalk Chairperson, is "Women and their Hearts." If Christina Jones by email at

New Law Helps Prevent Drive-By Prop. 65 Lawsuits

Commerce and Chamber Alliance supported job creator bill that aims to stop drive-by lawsuits has been signed by Governor Edmund G. Brown Jr. and took effect immediately.

AB 227 (Gatto; D-Los Angeles) protects small businesses from shake-down lawsuits related to 65 by providing them with a 14thereby avoiding a private lawsuit.

The bill received overwhelming unanimous support from every committee to review it, as well as the Assembly and Senate. **Proposition 65**

Proposition 65, approved by voters in 1986, enacted "The they knowingly expose workers small businesses to settle out Safe Drinking Water and Toxic or the public to listed chemicals. of court regardless of whether

A California Chamber of Enforcement Act of 1986," which These warnings can take the **Gateway** is designed to protect California's form of placards in business drinking water from chemicals known to cause cancer or birth defects, and to warn members of the public about the presence of those chemicals in their environment to help them avoid

Since its enactment in 1989, signage required by Proposition the public by encouraging businesses reformulate facilities, products, and update their manufacturing processes to eliminate the use of listed chemicals.

Proposition 65 requires, among other things, that private businesses with more than 10

Name:

Address:

establishments where chemicals exist or are released into the environment, or as part of the labeling of a consumer product that contains a listed chemical. There are currently 774 chemicals on the list.

Drive-By Lawsuits

Get a Head Start on Your Holiday Sho

The benefits of Proposition 65 have not come without a cost to to renovate their the economy, however. AB 227 their addresses one very avoidable cost that results from the practice of a handful of law firms targeting businesses with drive-by lawsuits alleging they do not have adequate signage as required by Proposition 65. These lawsuits can easily cost thousands of employees post warnings when dollars to litigate, causing many

QuarterMania

they actually needed to have signage posted at their business establishments, or if they posted a sign in the wrong size or with incorrect wording on accident.

Many business owners rightly determine that signage is not required given the exposure levels of a particular chemical at their business establishment, or that no listed chemicals are present at all, but this does not prevent a law firm from making an allegation in a demand letter in order to pressure businesses into handing over a small settlement.

Hundreds of businesses are targeted in these lawsuits each year, costing the state millions of dollars in lost productivity and jobs. AB 227 will help eliminate the inappropriate use of litigation while ensuring that the public receives Proposition 65 warnings when appropriate.

NORWALK CHAMBER OF COMMERCE CERRITOS REGIONAL CHAMBER OF COMMERCE GREATER LAKEWOOD CHAMBER OF COMMERCE IN COLLABORATION WITH **CONGRESSWOMAN LINDA SÁNCHEZ** STATE SENATOR RON CALDERON

Friday, November 22, 2013 1:00 PM to 3:00 PM **Cerritos College**

11110 Alondra Blvd, Norwalk Room LC155 in Library Free Parking is Available in any Lot with the exception of metered, car pool or handicapped spaces

are REQUIRED!! Space is limited! For more information contact (562) 864-7785 RESERVATION DEADLINE THURSDAY, NOVEMBER 21ST

Admission is FREE but reservations

Invite you to learn...

How the Affordable **Care Act will Impact Your Business**

Saturday, December 7, 2013 Noon to 3:00 pm - Auction

Doors open at 11:00 am

Lite Luncheon will be served

FUNdraiser by the Norwalk Chamber of Commerce

Knights of Columbus Hall On Historic Front Street 12138 Front St., Norwalk 90650

Cost: \$15.00 Includes Lunch, One Bidding Paddle, + One Vendor Opportunity Drawing Ticket Space is limited! Get your Tickets Early! No Host Bar for Beverages



Our Fabulous Vendors are Auctioning Items for Only 1, 2, or 3 Quarters! There will be 10-12 vendors auctioning 5-10 items or baskets each

You bid only on want you want to win Dress Is Casual – come as you are – but COME and you won't want to be late! Come for an Afternoon of Prizes and Surprises!!!

Opportunity Drawing Tickets will be sold in advance & at the event for \$1 each or 25 tickets for \$20 Grand Prize: A Barrel of Holiday Cheer Winner Must be 21 or Older and Need Not Be Present to WIN!!!

PLEASE RSVP All Monies are due on or before 12/4/2013 to secure your Seat. To reserve your seat, please make your check out to: Norwalk Chamber of Co and mail to: 12040 Foster Road, Norwalk, CA 90650

You may also pay online at: www.norwalkchamberofcommerce.org

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Email: # of Seats @ 15.00 Total Enclosed \$ Detach and bring or mail to the Norwalk Chamber by December 4th, 2013 to reserve your seat at this event.

Make Checks Payable: Norwalk Chamber of Commerce Any Questions: Vivian Hansen 562-864-7785 * Facilitator: Trisha Gutierrez 626-641-1735

Panelists:

- Suzanne Choi—Covered California
 - Small Business Administration
- Certified Covered California Insurance Agents Christina Vicencia-Jones and Amy Solares

Speak with Covered California Insurance Co. Representatives

HOSTED BY....

Norwalk, Lakewood & Cerritos Regional Chambers of Commerce & Cerritos College You will learn SPECIFICS...

- What is Covered California?
- Will my current individual & group plans be affected?
- What is the Small Business Health Options Program
- (SHOP)? How will **SHOP** benefit my business & my employees?
- Tax Credits
- Get the Facts from the Experts!

MEMBER SPOTLIGHT

"Support the Businesses that Support Economic Growth"



BEST BUY TIRE PROS.. At Best Buy Tire our philosophy is simple: we never promise more than we can deliver, and we always give the customer more than they expect. The people of Southern California know customer service is not enough. And we do, too; that's why we strive for customer loyalty—every day. If you are in the Norwalk or Glendale areas, stop by and see the latest we have to offer in tires and tire technology. With names like Bridgestone and Goodyear in stock or just a phone call away, we know you'll find what you need. You can also visit the Best Buy Tire Pros website at www.bestbuytirecenters.com, or call them here in Norwalk at 562-868-7724.



ELKS..Lodges bring so much more to their communities than just a building, golf course or pool. They are places where neighbors come together, families share meals, and children grow up. Elks invest in their communities through programs that help children grow up healthy and drug-free, by undertaking projects that address unmet need, and by honoring the service and sacrifice of our veterans. The Norwalk Elks Lodge is located at 13418 Clarkdale, right next to historic front street. They hold their lodge meetings on the 2nd & 4th Thursday of every month at 7:30pm. For more information about the Norwalk Elks Lodge, or to join contact them by phone at 562-868-6603.



IRVINE UNIVERSITY...Interested in earning your Juris Doctor (JD) Degree? Then Irvine University College of Law may be the right place for you. They offer a comprehensive variety of courses that educate students in poin practical techniques and regarded throughout the year to enhance the learning experience. The curriculum emphasizes their professional expertise straight from the courtroom into the classroom today's most common legal challenges. Professors bring their professional expertise straight from the courtroom into the classroom helping students develop their problem solving skills and learn how to apply the law to real-world situations. They also hone their

communication skills - both verbal and written - throughout the Juris Doctor program. If you have always dreaming of pacticing law, contact Irvine University to find out more about how to make your dreams come true. Visit their website at <u>www.invineuniversity.edu</u> or confact them by phone at 562-865-7111.



MEDIEVAL TIMES....Step back in time with epic battles, jousting tournaments, royal feasts, knights and romance. Surrender to an age of bravery and honor and witness epic battles of steel and steed during our ALL-NEW SHOW. From ringside seats, discover a feast of the eyes and appetite with more action, more fun & more excitement than ever before. As you thrill to a rousing live jousting tournament, marvel at awe-inspiring horsemanship and falconry, Medieval Times serves a four-course meal fit for royalty. Medieval Times is a great location to celebrate a birthday, anniversary or other special occasions. For a different experience,

check out their Celebration packages and experience an unforgettable time! To purchase tickets, visit www.medievaltimes.com, or contact the Norwalk Chamber of Commerce to find out about discount tickets.



NORWALK AUTO AUCTION has been independent owned and operated since 1979. They are located at 12405 E. Rosecrans Avenue, here in Norwalk CA. In addition to closed weekly auctions exclusively for car dealers, they also feature regular auto auctions, open to the public with government-driven or seized vehicles. Earlier this year, Norwalk Auto Auction was recognized by Toyota Financial Services (TFS) with a "Premier Auction Award," the company's highest recognition of excellence in the remarking industry. This award was given to Norwalk Auto Auction in recognition of their high performance in administration, operations, sales and retention. This was the first time an independent auction was recognized with this award! Visit their website at www.norwalkautoauction.com to find out more about attending an auction.



City of Los Angeles Tax Amnesty 2013

"Save up to 40% in penalties!"

When: What:

September 1 - December 2, 2013 Penalty waiver for City of Los Angeles:

- **Business Tax**
 - Telephone, Electricity & Gas Users Tax Commercial Tenant's Occupancy Tax
 - **Transient Occupancy Tax Parking Occupancy Tax**

Who: Businesses who have

- Unpaid taxes
- Under-reported gross receipts

 Not registered Just ask! and, How:

- Complete an application; and
- Pay principal, interest and fees due by December 2-but no
- 55 Up to 40% savings and avoid enforcement action! 55

Go online to pay at finance.lacity.org/amnesty for more Where:

- Call the Office of Finance Call Center M-F 8-5: 213-473-5901 Visit our public counters:
- City Hall 200 N. Spring St., Room 101 (Mon. Fri. 8-5)
 Downtown One Stop 201 N. Figueroa, 3rd Fl. #17 (Mon/Tue/Thu/F 7:30-4:30, Wed 9-4:30)
 Hollywood 6501 Fountain Ave. (Mon. Fri. 8-5)
- Van Nuys 6262 Van Nuys Blvd., Room 10 (Mon. Fri. 8-5)
 West L.A. 1828 Sawtelle Blvd., Room 102 (Mon. Fri. 8-5)

Hurry! Amnesty ends December 2nd!



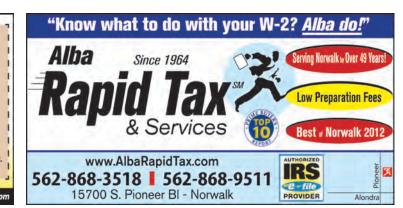
Per Month Norwalk Chamber Members Only ♦ Direct Mail to All Members ♦ 22,000 Distribution Call **Dorothy (562) 904-3668**

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